

Global Company Fact Sheet

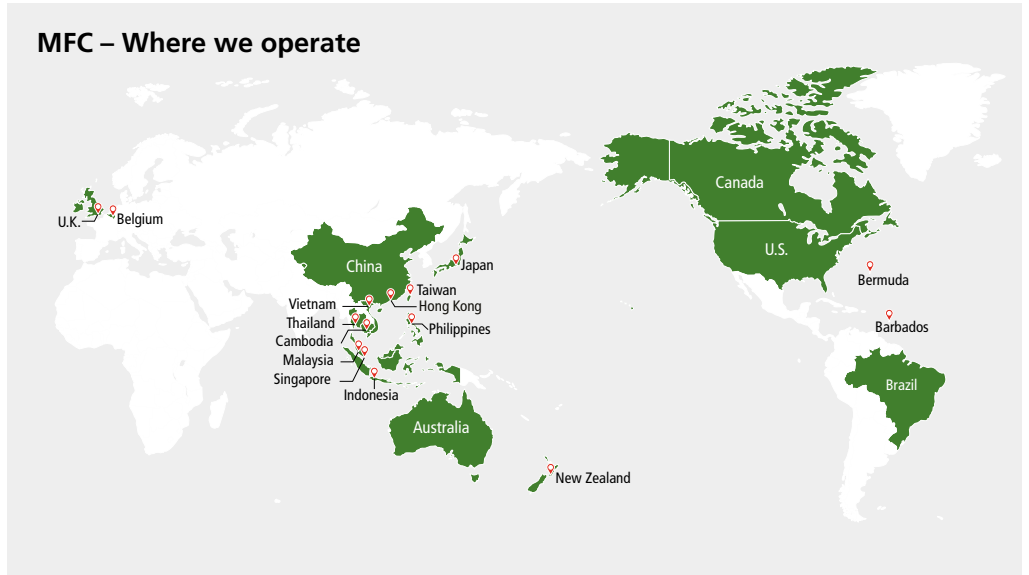
November 2017

Manulife Financial Corporation is a leading international financial services group that helps people achieve their dreams and aspirations by putting customers' needs first and providing the right advice and solutions. We operate primarily as John Hancock in the United States, and Manulife elsewhere. We provide financial advice, insurance and wealth and asset management solutions for individuals, groups and institutions.

Manulife Financial Corporation trades as MFC on the TSX, NYSE and PSE, and under '945' on the SEHK

35,000 employees

More than **22 million** customers worldwide



Assets under management and administration **over \$1 trillion** (US \$806 billion) as at September 30, 2017

Donations, sponsorships and other types of community investments **\$39.3 million** in 2016

Payments to customers in the form of claims and other benefits almost **\$27.1 billion** in the previous 12 months

Promoting health and wellness worldwide

BLOOMBERG MANULIFE PRIZE
FOR THE PROMOTION OF ACTIVE HEALTH

Recent highlights

Manulife Becomes First Canadian Insurer Offering All Group Claims Submissions Through Online, Mobile & Traditional Channels

John Hancock introduces new Variable Universal Life Insurance with Vitality

Manulife Hong Kong launches new campaign to encourage couples to embark on their retirement planning journey

Manulife Asset Management gains approval for UCITS in Chile; forges distribution partnership with Banchile Administradora General de Fondos (AGF)

Rona Ambrose Appointed to Manulife's Board of Directors

Awards and recognition

Corporate headquarters
200 Bloor Street East
Toronto, Ontario, Canada
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www.manulife.com

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Environmental stewardship

5th consecutive year Manulife listed in the Dow Jones Sustainability North America Index

\$313 million invested in green bonds

\$10.9 billion invested in renewable energy projects since 2002

24% reduction in greenhouse gas emissions intensity since 2012