

August 2016

Manulife Philippines

Background

The Manufacturers Life Insurance (Co.) Phils. Inc. (“Manulife Philippines”) has operated as a wholly-owned domestic subsidiary of Manulife Financial Corporation since January 1, 1999. Prior to incorporation, Manulife operated a Philippine branch from February 1907 to December 1998.

The first Manulife life insurance policy was sold in the Philippines in 1901. Manulife Philippines operates a pre-need subsidiary: Manulife Financial Plans, Inc. (MFP), and a bancassurance joint venture company, Manulife Chinabank Life Assurance Corporation with China Banking Corporation.

Financial Solutions

Manulife Philippines offers a suite of protection, wealth, savings, education and health products that address the financial needs of our clients and their families. Among our most recently introduced products are:

- **Manulife Affluence Builder Plus** (November 2015): a minimum pay investment-linked insurance product designed to provide a head start in reaching your goals through its low entry fees.
- **Manulife Education Builder** (June 2015): a regular-pay and minimum pay variable life product packaged with an Education Rider (Contingent Education Payout) and a Total Disability Waiver that is positioned to help our clients provide a promising future for their children through targeted annual partial withdrawal payouts.
- **Manulife Health Choice** (March 2015): a health coverage product that meets client’s health care needs through critical illness, hospitalization, life protection coverage, and return of premium benefits.
- **Manulife Secure Savings** (October 2014): a guaranteed insurance product that allows the policyholder to build up their savings and help fund their dreams, providing them a variety of guaranteed cash benefits and life insurance protection all in one.
- **Manulife Affluence Income** (April 2014): a single-pay variable life insurance product that aims to give policyholders regular payouts from their investments while providing exposure to the growth and capital appreciation potential of the Philippine financial markets.
- **Manulife Horizons** (November 2013): a protection-oriented investment-linked insurance product designed to address the client’s life insurance needs at any stage of their life and to offer upside potential on their investments.
- **Manulife Affluence Builder** (November 2013): an affordable regular-pay and minimum pay investment-linked insurance product designed to provide optimal return potential on the client’s investment, and help them reach their future protection and savings needs such as education and retirement.

- **Manulife FlexiSure** (September 2013): an innovative whole life protection and investment solution that gives the policyholder substantial financial flexibility by allowing them to access their variable unit-linked investment funds in times of need.

Corporate Social Responsibility



Manulife Philippines’ employee volunteers take part in the feeding activity of San Francisco Elementary School students.

As part of the company’s advocacy of health and education, Manulife Philippines partners with Jollibee Group Foundation in its Busog Lusog Talino Program, an initiative implemented in collaboration with local education stakeholders to address hunger among public elementary school students to help them stay in school and learn better.

Through the Busog Lusog Talino Program, Manulife is given the opportunity to enable children to build a bright future and turn their dreams into reality, helping them start their own stories by looking after their health and preparing them for the challenges ahead.

Manulife Philippines is also a proud partner of Gawad Kalinga and the Municipality of Muntinlupa in building 124 houses for the Manulife-Gawad Kalinga Village. The partnership, which began in 2010, has turned over more than 100 houses to qualified beneficiaries under the local government.

Manulife Philippines At-a-Glance

Senior Official	Ryan Charland General Manager
Years in country / established date	109 years of operations A wholly owned domestic subsidiary of Manulife Financial Corp since 1999
Number of branches	42 – Head Office in Makati City, Metro Manila
Number of Insurance Advisers	8,860 nationwide
Business units / lines	Life insurance, pension & education
Market Capitalization	CAD\$3.486 billion

All information current as of August 4, 2016 unless otherwise indicated

About Manulife

Manulife Financial Corporation is a leading international financial services group providing forward-thinking solutions to help people with their big financial decisions. We operate as John Hancock in the United States, and Manulife elsewhere. We provide financial advice, insurance and wealth and asset management solutions for individuals, groups and institutions. At the end of 2015, we had approximately 34,000 employees, 63,000 agents, and thousands of distribution partners, serving 20 million customers. At the end of June 2016, we had \$934 billion (US\$718 billion) in assets under management and administration, and in the previous 12 months we made more than \$25.4 billion in benefits, interest and other payments to our customers. Our principal operations are in Asia, Canada and the United States where we have served customers for more than 100 years. With our global headquarters in Toronto, Canada, we trade as 'MFC' on the Toronto, New York, and the Philippine stock exchanges and under '945' in Hong Kong. Follow Manulife on Twitter @ManulifeNews or visit www.manulife.com or www.johnhancock.com.

Media Contact - in the Philippines

Melissa Henson
Chief Marketing Officer
Tel: (632)884 5484
Melissa_Henson@manulife.com

Media Contact - in Asia

Jason Benham
Regional Communications
Tel: (852) 2202 1749
Jason_Benham@manulife.com